

News In Brief

Portfolio Statistics as of 6/30/16:

- 28 Equity positions
- 7% International equities
- Core portfolio average holding period 2-3 years

Top 5 Equity Holdings:

- 7.2% Amazon
- 5.4% Facebook
- 5.3% Microsoft
- 5.1% LinkedIn
- 3.8% Charles Schwab
- 26.8% Net Assets

Blue Point's Cumulative Return

Since its inception on 12/31/06, Blue Point's time-weighted return net of fees is 144.43%. On a \$100,000 investment, the dollar value of Blue Point's Total Return net of fees is \$244,434 versus the \$181,526 Total Return of the S&P 500. The active manager value-add is \$62,909.

Time Weighted Return as of 12/31/15:

- 1 Year Blue Point 5.27%
- 1 Year S&P 500 TR 1.38%
- 3 Year Blue Point 44.45%
- 3 Year S&P 500 TR 52.59%

Portfolio Manager

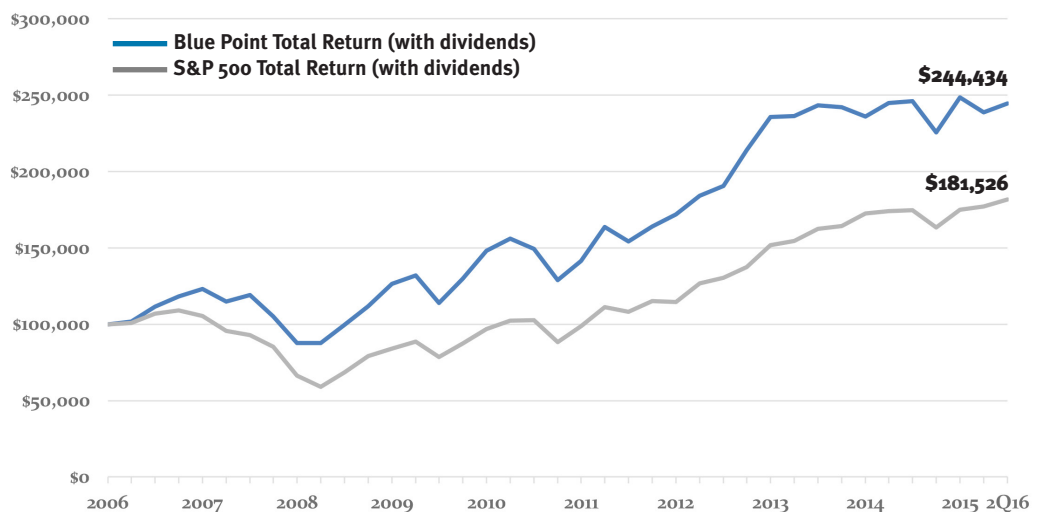
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Performance Summary

The Blue Point model portfolio, which is applied to separately managed accounts, returned 2.42% net of fees during the second quarter. The Total Return of the S&P 500, which includes dividends, was 2.46% during the second quarter. Blue Point underperformed the benchmark by -0.04% during the second quarter. Year-to-date, Blue Point has returned -1.59% net of fees, while the Total Return of the S&P 500 has been 3.84%.

Blue Point ended the quarter with 22% cash which limits downside risk in a volatile market while providing ample dry powder for investment opportunities. Blue Point's separately managed accounts benefited from the all-cash offer for LinkedIn.



Graph footnote: Total Return (TR), includes the reinvestment of dividends.

Disclosures: Performance of the separate accounts can differ substantially from the actual performance of Blue Point, the model portfolio, due to timing of entry, whether account is taxable or non-taxable, and the timing of withdrawals. Returns include accrued income since 9/30/14. Past performance does not guarantee future results. The management fee schedule is as follows: 1.2% on first \$1 million, 1.0% on the next \$3 million, 0.85% on next \$5 million. Depending on circumstances, institutional fee schedules may be negotiated. Blue Point Investment Management, LLC, is a Maryland registered investment adviser. To receive a copy of the firm's Form ADV Part 2, call Blue Point at 443-600-8050.

Market Outlook

Slowing Growth – The politics of collaboration have given way to the politics of division both domestically and abroad. Economic growth is approaching stall speed and lofty equity market valuations are at risk as earnings slow.

Downside Risk – Consumer spending is slowing. The valuation of the S&P 500 is up over 200% since March of 2009. Blue Point has taken the strategic decision to take profits and limit downside risk. Portfolio cash stands at over 22%.

Change – Political and economic change has already started, creating opportunity. Blue Point is prepared to take advantage of opportunities

presented by a changing political landscape and the realization that monetary policy has largely run its course.

Slowing Growth in China – The transition to a consumer economy continues to be challenging for China. The decision to put the Communist Party before economic growth will further slow growth.

Low Growth Creates a Cost Focus – Low revenue and income growth have made both consumers and businesses very cost sensitive. This sensitivity creates demand for low price leaders, software and automation which, in turn, enhances U.S. competitiveness.

A Global Perspective

Blue Point Investment Management offers equity-oriented growth with a global perspective. The investment discipline seeks Growth at a Reasonable Price. Each client account is managed separately.

The Growth At a Reasonable Price (GARP) investment strategy is a blend of active growth and value investing. As a rule, value investors focus on the price of the security, the numerator of the P/E ratio, while growth investors focus on earnings offered by the security, the denominator of the P/E ratio. GARP represents a blended approach and is often referred to as a market-oriented investment strategy.

Through macro-economic research sustainable long-term trends are identified. Then fundamental research is used to identify the best companies that stand to benefit from favorable trends. Investments are geared towards long-term value creation while preserving capital.

Blue Point seeks equity-oriented growth while actively managing the downside risk. Under normal circumstances, Blue Point invests at least 60% of its net assets in domestic U.S. securities. This global approach offers significant investment opportunities here and abroad. In times of market crisis,

adjustments to portfolio holdings will be made that best serve the preservation of capital while seizing investment opportunities.

Each separately managed account stays in the client's name providing complete transparency. Blue Point receives no commissions or compensation that create conflicts of interest. To further ensure the alignment interests Blue Point's portfolio manager invests in the same model portfolio as clients. Blue Point seeks equity-oriented growth with a global perspective, while offering a portfolio manager you know and trust.

Blue Point's Nine Year Performance

	2007	2008	2009	2010	2011	2012	2013	2014	2015
Blue Point Total Return net of fees	23.04%	-28.78%	44.08%	17.26%	-4.55%	21.69%	37.05%	0.12%	5.27%
S&P 500 Total Return	5.49%	-37.00%	26.46%	15.06%	2.11%	16.00%	32.39%	13.69%	1.38%
Performance vs. Benchmark	17.55%	8.22%	17.62%	2.20%	-6.66%	5.69%	4.66%	-13.57%	3.89%



THE MANAGER'S CORNER

PORTFOLIO MANAGER:

Niall H. O'Malley (pictured) is the founder and Managing Director of Blue Point Investment Management, LLC, which manages accounts on a separate account basis. Mr. O'Malley has an MBA from George Washington University in Finance and Investments with minors in Business Law and Taxation. All of these activities build on strong professional experience working for buy-side firms, consulting, and over seven years with a top-ten U.S. commercial bank. Prior to starting Blue Point, Mr. O'Malley was a Vice President of Credit & Risk Management at SunTrust

Bank. Mr. O'Malley passed Level II of the Chartered Financial Analyst examination in 2005, and holds the Series 65 License from FINRA.

Mr. O'Malley serves on the Board and Program Committee for the Baltimore CFA Society which has over 600 members. He has served as President of the Baltimore CFA Society, and continues to serve as Co-Editor of the Baltimore Business Review. Mr. O'Malley has taught Investments and Equity Security Analysis as an Adjunct Professor at Towson University, College of Business and Economics.

EQUITY RESEARCH INTERNS:

Aaron M. Ingraham is a candidate for a Bachelor of Science in Business Administration with a concentration in Finance at Towson University.

Joseph R. Novoa is a candidate for a Bachelor of Science in Business Administration with a concentration in Finance at Towson University.

Alexander E. Pipesh is a candidate for a Bachelor of Science in Accounting at Towson University.

Additional Information is available at www.bluepointim.us

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